Investigating Variation in Replicability across Sample and Setting

Richard Klein LIP/PC2S Université Grenoble Alpes

2018-12-12 (updated: 2018-12-12)

From cause for concern...

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Essay

Why Most Published Research Findings Are False John P. A. Joannidis

Journal of Personality and Social Psychology 2011, Vol. 100, No. 3, 407-425 © 2011 American Psychological Association 0022-3514/11/\$12.00 DOI: 10.1037/a0021524

Feeling the Future: Experimental Evidence for Anomalous Retroactive Influences on Cognition and Affect

> Daryl J. Bem Cornell University

False-Positive Psychology: Undisclosed Flexibility in Data Collection and Analysis Allows Presenting Anything as Significant

Joseph P. Simmons¹, Leif D. Nelson², and Uri Simonsohn¹ ¹The Wharton School, University of Pennsylvania, and ²Haas School of Business, University of California, Berkeley

...to evidence of a problem...



...to addressing the problem

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• What we know:

 \circ It's easy to fool yourself with data (p < .05).

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- What we don't know:
 - Very much about replication.
 - Must improve understanding to inform solutions

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- 36 labs
- 10/13 successful replications
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Sample OUS

Intl.

Original

Effect Size

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- Replicated 28 studies
 - Selected for impact, diversity of content, possibility for variation
 - Split across two study "packages" due to length
 - Computerized in Qualtrics
 - Randomized study order, presented back-to-back

Many Labs 2 Hsee example





Coats range from \$100-\$1000 Your friend buys you a \$110 coat

Scarves range from \$10-\$100 Your friend buys you a \$90 scarf

How generous was your friend?

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- Administer identical study package across as many diverse samples as possible

Many Labs 1 Map



Many Labs 2 Map



- 125 samples (each study administered in 60+)
- 36 countries, translated into 16 languages
- 15,305 participants total



31/51

Many Labs 2 Results

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- 14/28 successful replications
 - p < .0001, non-trivial effect size, same direction as original
 - One additional weakly supported: p = .03
- 21/28 had smaller effect size than original
 - Median original d = 0.60
 - \circ Median replication d = 0.15

Many Labs 2 Heterogeneity

▲ Original Effect Size



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• Q statistic: 11/28 had p < .001 (statistically significant heterogeneity)

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• Q statistic: 11/28 had p < .001 (statistically significant heterogeneity)

- For 11 studies, observed variability across sites exceeded that which would be expected due to chance.
- However: 26/28 Tau ≤ 0.1
 - Variability across sites existed, but only had a very small effect (except for 1 or 2 studies)

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 - Is this meaningful?
- Many studies replicate robustly (and robust replicability is a feasible goal)
 - Reinforces need for solutions to ensure replicability
- Open data: https://osf.io/8cd4r/
 - CC0, free use (any purpose)
 - We barely scratched surface



Special thanks to co-leads Fred Hasselman, Michelangelo Vianello, and Brian Nosek + 186 other co-authors.

Questions/comments?

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40.77

48/51

Table 3. Results of Heterogeneity Tests for Each of the 28 Effects

Table 3. (Continued)

Effect			All sam	ples (no	moderato	rs)		ES ^a	All samples (no moderators)				
	ES ^a	Tau	Q	df	Þ	I^2	Effect		Tau	Q	df	p	I^2
Disgust sensitivity predicts	0.05	.00	55.80	58.00	Coh .56	en's q effect size 3.00%	Trolley Dilemma 2: principle of double effect (Hauser et al., 2007)	0.25	.00	60.40	59.00	.42	12.00% [0%, 33%]
homophobia (Inbar, Pizarro, Knobe, & Bloom, 2009) Assimilation and contrast effects in	-0.07	.10	60.39	58.00	.39	[0%, 30%]	Consumerism undermines trust (Bauer, Wilkie, Kim, & Bodenhausen, 2012)	0.12	.00	63.78	53.00	.15	12.00% [0%, 49%]
question sequences (Schwarz, Strack, & Mai, 1991)						[0%, 33%]	Influence of incidental anchors on judgment (Critcher & Gilovich, 2008)	0.04	.00	64.88	58.00	.25	6.00% [0%, 43%]
					Coh	en's d effect size		0.02	0.0	102 50	52.00	. 001	50.000/
Correspondence bias (Miyamoto & Kitayama, 2002)	1.82	.00	235.65	57.00	< .001	65.00% [46%, 73%]	size (Van Lange, Otten, De Bruin, & Joireman, 1997)	-0.03	.00	103.56	53.00	< .001	50.00% [28%, 68%]
Perceived intentionality for side effects (Knobe, 2003)	1.75	.14	631.72	58.00	< .001	93.00% [92%, 97%]	Moral violations and desire for clean- sing (Zhong & Liljenquist, 2006)	0.00	.00	65.59	51.00	.08	22.00% [0%, 52%]
Trolley Dilemma 1: principle of double effect (Hauser, Cushman, Young, Jin, & Mikhail, 2007)	1.35	.10	131.24	58.00	< .001	54.00% [32%, 66%]	Vertical position and power (Giessner & Schubert, 2007)	0.03	.00	62.87	58.00	.31	3.00% [0%, 42%]
False Consensus: supermarket scenario (Ross, Greene, & House,	1.18	.00	65.54	58.00	.23	16.00% [0%, 41%]	Directionality and similarity (Tversky & Gati, 1978) Sociometric status and well-being	0.01	.00	15.33 55.09	48.00 58.00	.99	0.00% [0%, 0%] 2.00%
1977) Moral typecasting (Gray & Wegner, 2009)	0.95	.10	203.30	59.00	< .001	73.00%	(Anderson, Kraus, Galinsky, & Keltner, 2012)	0.04	.00	55.07	0.00	.)0	[0%, 30%]
False Consensus: traffic-ticket scenario (Ross et al., 1977)	0.95	.00	100.19	57.00	< .001	43.00% [18%, 62%]	Priming "heat" increases belief in global warming (Zaval, Keenan, Johnson & Weber 2014)	-0.03	.10	72.96	46.00	.01	37.00% [8%, 63%]
Preferences for formal versus intuitive reasoning (Norenzayan, Smith, Kim, & Nisbett, 2002)	0.86	.10	156.75	56.00	< .001	66.00% [54%, 81%]	Structure promotes goal pursuit (Kay, Laurin, Fitzsimons, &	-0.02	.00	33.95	51.00	.97	0.00% [0%, 2%]
Less is better (Hsee, 1998)	0.78	.10	158.41	56.00	< .001	65.00% [49%, 77%]	Landau, 2014) Disfluency engages analytic	-0.03	.00	59.46	65.00	.67	0.00%
Effect of framing on decision making (Tversky & Kahneman, 1981)	0.40	.00	55.20	54.00	.43	6.00% [0%, 36%]	Epley, & Eyre, 2007)	_0 13	00	51 67	40.00	10	26 00%
Cardinal direction and socioeconomic status (Huang,	0.40	.24	626.26	63.00	< .001	89.00% [84%, 92%]	relative desirability (Shafir, 1993)	-0.08	.00	50.75	59.00	.10	[0%, 52%]
Tse, & Cho, 2014)							Hsee 2001)	0.00	.00	50.75	<i>))</i> .00	• / /	[0% 21%]
Moral foundations of liberals versus conservatives (Graham, Haidt, & Nosek, 2009)	0.29	.09	175.26	59.00	< .001	64.00% [49%, 75%]	Construing actions as choices (Savani, Markus, Naidu, Kumar, & Berlia, 2010)	-0.18	.00	155.49	56.00	< .001	64.00% [47%, 76%]
Reluctance to tempt fate (Risen & Gilovich, 2008)	0.18	.00	87.82	58.00	.01	36.00% [6%, 54%]							

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False Consensus: traffic-ticket scenario (Ross et al., 1977)	0.95	.00	100.19	57.00	< .001	43.00% [18%, 62%]	Priming "heat" increases belief in global warming (Zaval, Keenan, Johnson, & Wahar, 2014)	-0.03	.10	72.96	46.00	.01	37.00% [8%, 63%]
Preferences for formal versus intuitive reasoning (Norenzayan, Smith, Kim, & Nisbett, 2002)	0.86	.10	156.75	56.00	< .001	66.00% [54%, 81%]	Structure promotes goal pursuit (Kay, Laurin, Fitzsimons, &	-0.02	.00	33.95	51.00	.97	0.00% [0%, 2%]
Less is better (Hsee, 1998)	0.78	.10	158.41	56.00	< .001	65.00% [49%, 77%]	Disfluency engages analytic	-0.03	.00	59.46	65.00	.67	0.00%
Effect of framing on decision making (Tversky & Kahneman, 1981)	0.40	.00	55.20	54.00	.43	6.00% [0%, 36%]	Epley, & Eyre, 2007)	_0.13	00	51 67	40.00	10	26.00%
Cardinal direction and socioeconomic status (Huang,	0.40	.24	626.26	63.00	< .001	89.00% [84%, 92%]	relative desirability (Shafir, 1993) Affect and risk (Rottenstreich &	-0.08	.00	50.75	59.00	.77	[0%, 52%] 0.00%
Moral foundations of liberals versus conservatives (Graham, Haidt, & Nosek, 2009)	0.29	.09	175.26	59.00	< .001	64.00% [49%, 75%]	Hsee, 2001) Construing actions as choices (Savani, Markus, Naidu, Kumar, & Berlia, 2010)	-0.18	.00	155.49	56.00	< .001	[0%, 21%] 64.00% [47%, 76%]
Reluctance to tempt fate (Risen & Gilovich, 2008)	0.18	.00	87.82	58.00	.01	36.00% [6%, 54%]							